



AGENDA

MONDAY, OCTOBER 21

09.30 - 11.30	EXECUTIVE LEADERS' BREAKFAST <i>By invitation only</i>
11.30 – 12.00	REGISTRATION
12.00 – 12.05	WELCOME REMARKS Yannis Thomatos, Vice President, SGT S.A.
12.05 – 12.15	Key Points of the Real Estate Executive Leaders' Breakfast Nikos Roussanoglou, Financial Journalist, Kathimerini newspaper
12.15 – 13.00	PANEL DISCUSSION 1 Assessment of the NPL regime Costas Karagiannis, Operating Partner, Apollo Mark Caplan, Head of Commercial Servicing, Pepper European Servicing Clarence Dixon, Managing Director, CBRE Global Head of Loan Services Professor Sotiris Tsolacos, Real Estate Investment, Cass Business School, London Chair: Peter Cosmetatos, Chief Executive Officer, CREFC Europe
13.00 – 13.45	PANEL DISCUSSION 2 Global Real Estate Trends & Issues Jos Tromp, MRICS, Executive Director, CBRE B.V., Europe, Middle East & Africa Nicholas Chatzitsolis, Managing Director, AXIES part of the CBRE affiliate network Nelson Rêgo, CEO, Prime Yield Nikitas Zissimos, CEO, ALSVIT Chair: Panos Danos, Managing Director, Danos – BNP Paribas Real Estate
13.45 – 14.30	LIGHT LUNCH
14.30 – 15.15	PANEL DISCUSSION 3 Managing change in the Athenian Waterfront Dr. Nikos Karadimitriou, Associate Professor, The Bartlett, UCL & Technical Advisor, UN Habitat Daniel Ringelstein, Director, Urban Design and Planning, SOM, London Dimitris Andriopoulos, President & Managing Director, Dimand SA Anastasia Makri, Partner, Zepos & Yannopoulos Chair: Ivy Nanopoulou, Managing Partner, Thymio Papayannis & Associates
15.15 –	PRESENTATION REDS: Launching the new Alimos Marina project - completing Smart Park retail park





15.30	<p>Yannis Moraitis, Chairman of the Board of Directors & CEO, REDS Chair: <i>Yiannis Xylas</i>, CEO, Geoaxis Head of Valuation Professional Group, RICS Hellas</p>
15.30– 15.45	<p>PRESENTATION Global Survey on Flexible Working Christos Misailidis, CEO-Asia Pacific & Middle East, IWG plc</p>
15.45– 16.30	<p>PANEL DISCUSSION 4 The power of sharing. The future of co-living & co-working spaces Christos Misailidis, CEO-Asia Pacific & Middle East, IWG plc Minos Digenis, Architect, Minos Digenis Arquitectos Dika Agapitidou, Director, JLL – Athens Economics Marianthi Tatari, Associate Director, Senior Architect, UNStudio Chair: <i>Olga Itsiou</i>, Technical Director, DIMAND SA</p>
16.30– 17.00	<p>NETWORKING COFFEE BREAK</p>
17.00 – 17.50	<p>PANEL DISCUSSION 5 Logistics competitiveness and prospects Presentation: Greek Logistics & Transport Infrastructure by Ioannis Orfanos, Partner, Arbitrage RE Thomas Poulis-Leinberger, Head of Asset Management and Development Logistics Europe, AEW Europe Dr. Eime Tobar, Director, Urban Analytics, AECOM Alex Gilbert, Senior Strategy Advisor, Transport for London Dimitris Antoniou, Managing Partner, READ Development PC Chair: <i>Ioannis Orfanos</i>, Partner, Arbitrage RE</p>
17.50 – 19.30	<p>PANEL DISCUSSION 6 Mapping out the investment landscape today and beyond Andreas Kapsalis, Director, Hines Sagi Rubin, Managing Partner, ZOIA Theresa Messari, General Manager, CFO/COO, Prodea Investments George Mantzavinatos, CEO, Q Real Estate Services Yannis Delikanakis, Founding Partner, Bluehouse Chair: <i>Theodore Charagionis</i>, President, ICSC Hellenic Nat. Committee / RE Investors & Developers Association</p>
18.30 – 19.15	<p>Angela Michalopoulou, Director General, Real Estate Portfolio Management, Public Properties Company George I. Kormas, Exec. General Manager, Head of Group RE of Piraeus Bank Group & CEO, Piraeus Real Estate Thomas Ziogas, Chairman, RICS Hellas CEO, Pepper Hellas Anna Nazou, Managing Director, NAI Real Act, Member of Valuation Professional Group, RICS Hellas George Vitoulas, Partner, Arbitrage RE Chair: <i>Ioannis Ganos</i>, General Manager, Alpha Real Estate Management & Investments SA</p>
19.15 –	<p>COCKTAILS</p>





20.30	
20.30	20TH ANNIVERSARY DINNER Digital transformation of the built environment Roelof Opperman, Managing Director, Fifth Wall in conversation with Tassos Kotzanastassis , Chairman, ULI Greece & Cyprus

TUESDAY, OCTOBER 22

09.30 - 10.00	REGISTRATION
10.00– 11.00	PANEL DISCUSSION 7 How mixed use regeneration projects transform our cities Dimitris Economou, Dep. Minister for Spatial Planning & Urban Environment, Ministry of Environment & Energy Manos Konsolas, Deputy Minister, Ministry of Tourism Yannis Moralis, Mayor of Piraeus Claudia Costa Oropeza, Founder & Creative Director, POBLENOU Urban District Artemis Baltoyannis, Founder, The Intermission Chair: <i>Dimitris Andriopoulos, President & Managing Director, DIMAND SA</i>
11.00– 11.10	PRESENTATION Comments from a legal point of view Theodora Xythali, Partner, KLC Law Firm
11.10– 11.45	PANEL DISCUSSION 8 Growth Opportunities: Tax policy matters Panayiotis Merekoulias, CEO, VALUES Panos Lolonis, Head of the Geospatial Information Department, Hellenic Cadastre Konstantinos Roumpis, Tax Partner, Deloitte Chair: <i>Alexandra Petsa, Managing Partner, Sardelas Petsa Law Firm</i>
11.45 – 12.15	NETWORKING COFFEE BREAK
12.15 – 12.30	PRESENTATION Sustainable and well-functioning real estate and hospitality sectors Alexey Persits, Principal Banker, Property & Tourism, EBRD
12.30 – 13.15	PANEL DISCUSSION 9 Challenges of a booming hospitality market Panos Paleologos, President & Founder, HotelBrain Andreas Santis, Managing Director, Head of Greece & Western Balkans, NCH Capital Leon Avigad, Founder and Co-Owner, Brown Hotels Kostis Karatzas, Founder, The Modernist Frederic Le Fichoux, Partner, Head of Hotel Transactions - Continental Europe, Cushman & Wakefield





	Chair: <i>Dimitris Delevegos, Journalist, capital.gr</i>
13.15– 13.25	PRESENTATION How smart is a smart city? Co-Creating a smart city brand based on residents' insights Theofilos Kyratsoulis, General Manager, Mindhaus
13.25– 14.15	PANEL DISCUSSION 10 Short-term rentals Challenges Alexandros Vassilikos, President, Hellenic Chamber of Hotels Stratos Paradias, President, Hellenic Property Federation & International Union of Property Owners Theodora Dima, President, Greek Association of Sharing Economy (SODIA) Yannis Paraskevopoulos, General Manager, Danos – BNP Paribas Real Estate Chair: <i>Anthony D. Papayannides, Managing Director, ECONOMIA Publishing</i>
14.15– 15.00	LIGHT LUNCH
15.00– 15.30	PANEL DISCUSSION 11 Luxury Second Home Market Stephanos Theodorides, CEO, TEMES Akis Stark, CEO, Mykonos Pearls Chair: <i>Sophia Grigoriadou, Lawyer, Partner, CPA Law, Indep. Member of KPMG International Legal & Tax Network</i>
15.30– 15.40	PRESENTATION Understanding the FM role in Real Estate industry Alexandros Alivizatos, President, Hellenic Facility Management Association
15.40– 16.30	PANEL DISCUSSION 12 The business case for sustainability Kay Killmann, Managing Director, GBCI Europe Nikos Gkonis, Senior Energy and Sustainability Expert, Prodea Investments Georgios Taboureas, Construction and Infrastructure Management Director, OTE Estate Olga Itsiou, Technical Director, DIMAND SA Chair: <i>Charalampos Giannikopoulos, Founder, DCarbon</i>
16.30– 16.45	PRESENTATION "Brokers' Opinion Survey" of Real Estate Association of Athens: Residential Market Values and Rents - Local Property Indices Konstantinos Gatis, MRICS, Scientific Associate at National and Kapodistrian University of Athens
16.45– 17.30	PANEL DISCUSSION 13 Property Valuations: A key factor within the economic cycle – The transmission to Automated Valuation Models (AVM) Yiannis Xylas, CEO, Geoaxis Head of Valuation Professional Group, RICS Hellas Pavlos Zeccos, CEO, American Appraisal Angelos Malamidis, Head of Valuations, Prodea Investments





	<p>Konstantinos Pallis, Treasurer, Association of Greek Valuers Panos Charalambopoulos, Managing Director, Solum Property Solutions in Association with PrimeYield Chair: <i>Dimitris Andritsos</i>, CEO, Cerved Property Services</p>
17.30	End of 20 th Prodexpo

