



CONFERENCE PROGRAM

TUESDAY, 20 OCTOBER

CONFERENCE ROOM A

09.00 Registration

09.30 **Welcome Remarks: Symeon Tsomokos**, Managing Director, SGT

09.35 **Opening Remarks: Yanos Gramatidis**, President, American-Hellenic Chamber of Commerce

09.40 **Keynote Speech: The Impact of the Financial Crisis on the Real Estate Market**
Professor Gikas A. Hardouvelis, University of Piraeus & Chief Economist EFG Eurobank

10.00 **The Real Estate Market in light of the Global Financial Crisis. Dangers and opportunities in the markets of South East Europe.**

Distinguished bankers and executives from banking institutions and companies discuss the crisis, analyze the dangers and define the opportunities offered in the specific markets.

Prof. Elias Karakitsos, Director, Hedge Fund Guildhall Asset Management & Associate Member, Centre of Economic and Public Policy, University of Cambridge

Aristotelis Karytinis, General Manager, NBG Real Estate

Odiseas Athanassiou, Managing Director, LAMDA Development

Peter-Panayiotis Mihalos, Managing Director, Southeast Real Estate

Pavlina Chandras, General Manager, Sierra Management Greece

Ioannis Ganos, Group Commercial Coordinator, Bluehouse

Moderator: Tassos Kotzanastassis, Managing Director, 8G Capital Partners

SPONSOR: Bluehouse

11.45 **Managing Real Estate Risk**
Peter Champness, Chairman, Itrium Limited

12.00 **Networking Coffee Break**

12.30 **The Domestic and International Real Estate Investment activity through the prism of new conditions in the Global Economic fixation.**

Analysts and real estate advisors from Greece and abroad discuss the new conditions and investment tools in the Greek and international real estate markets, with specific interest in the market of South East Europe.

Dika Agapitidou, General Manager, Athens Economics – Jones Lang LaSalle

George G. Mantzavinatos, General Manager, NBG Property Services

Dimitris Andritsos, Managing Director, EFG Eurobank Property Services

Kyriakos Evangelou, Managing Director, Trastor

Natalia Strafti, Investment – Portfolio Manager, EFG Eurobank Properties

Moderator: Yannis Paraskevopoulos, General Manager, Danos – BNP Paribas Real Estate

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14.15 **BREAK**

CONFERENCE ROOM – A

15.00 Survey from Kapa Research for the new tendencies of the consuming public of the Housing Market

15.15 The setting of the domestic and International Housing Market. New trends in the Housing Credit Market.

Trends and prospects in the Greek and international housing markets. Presentations of indexes and researches on the price trends. The way the trends in the banking system are shaped with focus on the housing credit market.

PANEL DISCUSSION:

Dimitris Roussos, Chairman of the BoD RICS Hellas & CEO, Project Management International

Elias Karakitsos, Director, Hedge Fund Guildhall Asset Management & Associate Member, Centre of Economic and Public Policy, University of Cambridge

Elias Ziogas, Member of the BoD RICS Hellas & Member of the Body of Sworn-In Valuers of Greece

Theodoros Mitrakos, Head of Property Market Analysis Department, Bank of Greece

Miltos Epithimiadis, Managing Director, Aspis Real Estate

Moderator: Nikos Chatzitsolis, Member of the BoD RICS Hellas & Managing Director CB Richard Ellis – Axios

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16.45 Tax Strategies for structuring and restructuring your Real Estate Holdings in the Balkans

PANEL DISCUSSION:

Christodoulos Damianou, Tax Associate, Eurofast Global, Cyprus

Iulia Lascau, Managing Director, Euroglobal Audit & Advisory SRL, Romania

Simeon Grigorov, Manager, Eurofast Global, Bulgaria

Tassos Topalis, General Manager Eurofast Global, Serbia & Montenegro

Speaker & Moderator: Panayiotis Diallinas, Eurofast Global Albania

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CONFERENCE ROOM - B

15.00 The Real Estate Market & the Investment Opportunities in Serbia

PANEL DISCUSSION:

Milan Parivodic, former Minister of International Economic Relations & Finance, Chairman, Foreign Investors Services

Branislav Bugarski, Director, Vojvodina Investment Promotion

Aleksandar Jovic, Managing Director, National Mortgage Insurance Corporation

Krsta Sandic, Vice President, Verano Group

Speaker & Moderator: Jovan Jovanovic, Director, Danos-BNP Paribas Real Estate Serbia

16.30 The Real Estate Market & the Investment Opportunities in Montenegro

PANEL DISCUSSION:

Igor Noveljic, Adviser to the Minister, Ministry for Urban Planning & the Environment

Petar Ivanovic, CEO, MIPA

John Elliott, Vice President, WATG Architects

Dimitris Papachristos, Director of Valuation Services, Colliers International Hellas

Moderator: Petar Petrovic, Architect, Managing Director, Krea Consulting

17.30 The Real Estate Market & the Investment Opportunities in Bulgaria

PANEL DISCUSSION:

Curtis Coward, CEO, Arceland Management

Galina Dimitrova, Director, Danos-BNP Paribas Real Estate Bulgaria

Lila Pateraki, Business Development Director, Zeus Capital Partners

Thanos Efthymiopoulos, CIO, Assos Capital

Speaker & Moderator: Christos Mouroutis, Managing Partner, Arceland Management

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20.30 DINNER with Guest of Honor and Speaker, Mr. **Michael MacBrien**, Director General, European Property Federation
Topic: **The European Union – Key to a new beginning for South Eastern European and Mediterranean real estate**

SPONSOR: National Bank of Greece

09.00 Registration

CONFERENCE ROOM – A

09.30 Athens – Vision of a modern capital

Tasia Lagoudaki, Municipality of Athens
Costas Cartalis, Member of Parliament,
 Professor at the University of Athens
Kalliopi Kontozoglou, Architect, 3SK Stylianidis Architects

Speaker & Moderator: Konstantinos Lamprou,
Communication Director GEK TERNA Group of Companies

SPONSOR: GEK TERNA Group of Companies

10.45 Large scale investments and the Greek reality.

The role of the investors, the state, the juridical power, the local authorities and the non - Governmental organizations. Cancellations of investment plans, long-lasting delays, deficiencies in the institutional framework and the Greek perception on sustainable growth.

The case of the “Double Regeneration”

Aris Vovos, CEO, Babis Vovos Intern. Construction Group
Yannis Al. Varotsos, Advocate, Varotsos & Varotsos
 Law Offices

The case of the Large Tourist Investments

Nikos Katsikeros, Vice President, TEMES SA
Angela C. Eliopoulos, President, Global Owner Properties,
 Europe-USA-Latin America

Michael Tsirikos, COO, Dolphin Capital Investors
Jose Antonio Jaguan, Principal, EDSA (USA) – Master Planning

The case of the Legacy of the Olympic Venues

Dimitris Andriopoulos, Chairman, Dimand
Dimitris Vellios, General Manager, Join Venture Canoe Kayak

Moderator: Stamatis Zacharos, Managing Editor, capital.gr

SPONSOR: Sonae Sierra

12.45 Networking Coffee Break

13.15 Public Real Estate Development

Kostas Fotopoulos, Chairman & CEO,
 Hellenic Public Real Estate Corporation
Antonis Zambelis, General Manager of the Ecclesiastical Central
 Financial Services of the Hellenic Church
George Mitropoulos, Director, Real Estate Management &
 Development Division, Hellenic Public Real Estate Corporation

*Moderator: Prodromos Vlamis, Senior Lecturer, Pembroke
 International Programmes, Cambridge University & Visiting
 Assistant Professor, Athens University of Economics & Business*

SPONSOR: Hellenic Public Real Estate Corporation

14.15 BREAK

CONFERENCE ROOM – B

09.30 The Real Estate Market & the Investment Opportunities in Albania

Yannis Kougionas, General Manager, NBG Albania
Mario Zaka, Director, Danos-BNP Paribas Real Estate
 Albania

The Real Estate Market & the Investment Opportunities in Turkey

Haluk Sur, Chairman of ULI Turkey & Chairman of
 Paladin Realty Partners EurAsia
Tassos Kotzanastassis, Managing Director,
 8G Capital Partners

The Real Estate Market & the Investment Opportunities in Ukraine

Vladyslav Kysil, Partner, KPD Consulting Law Firm
George Generalis, Ph.D., Managing Partner,
 Cobalt Tree Group

The Real Estate Market & the Investment Opportunities in Croatia

Sani Ljubuncic, Managing Director, Croatian Trade &
 Investment Promotion Agency

*Moderator: Tassos Kotzanastassis, Managing Director,
 8G Capital Partners*

13.15 The Real Estate Market & the Investment Opportunities in Cyprus

Panos Danos, Chairman,
 Danos- BNP Paribas Real Estate
Michalis Hatzipanagiotou, CEO Development, Cybarco
Pantelis Solomis, Executive Director, Leptos Group
Kyriacos Tallatinis, MRICS, Appraiser

*Moderator: Babis Charalampopoulos, President,
 Hellenic Valuation Institute & Appraiser at SOE*

WEDNESDAY, 21 OCTOBER

CONFERENCE ROOM – A

14.45 The “Green Development” as an answer to the crisis.

The sustainable development model, the international experience and the way we perceive it in Greece.

Takis Grigoriou, Climate & Energy Campaigner, Greenpeace Greece

Maria E. Aftia, MSc MRICS, Chartered Surveyor, Engineer

Margarita Karavassili, Architect, Advisor for the U.I.A –“ARES”

Mattheos Santamouris, Associate Professor, Physics Dept., University of Athens

*Moderator: **Manos Voulgaris**, Journalist, Naftemporiki*

15.30 The Market of Shopping Centers in Greece and the consequences of the crisis on consumption and purchasing habits. International trends in Commercial Real Estate.

How the investment environment is shaped in the shopping center sector. Realignments on the Greek and international commercial map.

Theodoros Charagionis, Chairman ICSC Hellenic National Committee

Lila Tsitsogiannopoulou, Head of Valuations, Cushman & Wakefield

George Tsourouflis, Surveyor, Southeast Real Estate

*Moderator: **Maria Bakopoulou**, Journalist, Pegasus Publishing*

SPONSOR: Cushman & Wakefield
